



2016

Humana Agent Bonus

Workplace Voluntary Benefits • February 1 – July 31, 2016

To thank you for your loyalty to Humana, we want to extend our thanks with a bonus to recognize you for all you're doing. We look forward to continued success in 2016!

Here's how you qualify:

- Place one or more new **Workplace Voluntary Benefits (WVB)** offerings listed to the right with an employer that has never offered Humana WVB
- Initial effective dates of coverage between February 1 and July 31, 2016
- A minimum of 10 issued certificates per WVB product are required during the initial enrollment

Group level certificate count	Bonus amount
20 – 49 certificates issued	\$250
50 – 99 certificates issued	\$500
100 – 199 certificates issued	\$1,000
200 or more certificates issued	\$2,000

Humana VB In-a-Box is a turnkey solution that offers a selection of offerings on a guaranteed issue basis. For the bonus, the new case can include any combination of the following:

- Accident
- Critical Illness
- Supplemental Health
- Level Term Life (Critical Life)
- Disability Income Plus

[Bonus provisions >](#)



For more information on Humana's commission and bonus offerings, contact your Humana sales executive.

Provisions below apply to all bonuses described in this flyer:

This bonus will be paid to the Agent of Record within 45 days after the end of the third month that coverage is in effect.

Bonus offerings are subject to current product availability by state.

Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

The bonus offering(s) in this document are "Promotional Bonuses" as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana's Promotional Bonuses in the Appendix to the PPP for more information.

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